

INGENIOUS ESTATE PLANNING (IEP) APEX

Fee illustration
March 2023

It is important to understand how fees and charges can impact an investment. In this document, we have clearly laid out all the one-off charges and ongoing charges paid to the manager and custodian in relation to IEP Apex (the Service).

Fees and charges

One-off charges paid to the manager

One-off charges are paid by the investor upon allotment and exit

| | |
|-----------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Investment fee | 1.5% of the subscription in the Service. |
| Dealing fee | 1% of the subscription upon investment. |
| Exit fee ¹ | Joint life investors: 0.5% of the value of shares sold Single life investors: 0.5% of the value of shares sold, subject to early withdrawal terms below. In addition to the exit fee, investors will be charged for the stamp duty cost associated with their share disposals at the prevailing rate (currently 0.5%). |

Early withdrawal: single life investors only

Single life investors who need to make a partial or full withdrawal of shares for any reason other than transfer upon death can make a cumulative withdrawal of up to 5% per annum of the subscription value over five years (i.e. a total withdrawal of 25% maximum) with an exit fee of just 0.5%. For withdrawals greater than 5% per annum, the applicable exit fee is outlined in the table below.

| Years 1 - 2 | Year 3 | Year 4 | Year 5 | Year 6+ |
|-------------|--------|--------|--------|---------|
| 4% | 3.5% | 2.5% | 1.5% | 0.5% |

Ongoing charges paid to the manager

Ongoing charges are paid by the portfolio company, and the value of the investors' shares are recalculated accordingly

| | |
|--------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Management fee | 1% of the value of the portfolio per annum ² . This management fee accrues on a daily basis and is paid at the end of each quarter on redemption. |
| Administration fee | 0.25% of the value of the portfolio per annum ² paid to cover administrative costs and expenses of the manager in relation to the Service. The administration fee accrues on a daily basis and is paid at the end of each quarter on redemption. |

Ongoing charge paid to the custodian

Approximately 0.1% of the investment in the Service is paid to the custodian on a quarterly basis for custodial and nominee services. This equates to £5 (minimum) to £35 (maximum) per quarter, dependent on transactional work undertaken for each investor.

¹ The manager reserves the right, in the event of an increase in the applicable rate of stamp duty, to increase the exit fee charged upon disposal of shares by an equivalent amount.

² Calculated by reference to the applicable portfolio Net Asset Value (NAV), prior to deduction of fees for the relevant accrual period.

Investment illustration

So you can see how you might be able to benefit from IEP Apex, we have included a worked example that explains how fees are deducted and how growth can accrue over a five-year investment horizon. This illustration assumes the Investor still holds their investment at the end of those five years.

IEP Apex targets a long-term growth of **4%** per annum after all fees have been paid. The illustration below is based on achieving a growth rate of **4%** per annum, net of fees and charges, over five years.

The target is not guaranteed, and the value of the investment can go down as well as up.

| | |
|---------------------------------------------------------------------------------------------|----------------|
| Subscription amount | £25,000 |
| One-off charge: investment fee | £375 |
| One-off charge: dealing fee | £250 |
| Net investment amount | £24,375 |
| Total ongoing charges in year 1 | £336 |
| Investment value after year 1 | £25,350 |
| Total ongoing charges year 2 | £349 |
| Investment value after year 2 | £26,364 |
| Total ongoing charges year 3 | £363 |
| Investment value after year 3 | £27,419 |
| Total ongoing charges year 4 | £378 |
| Investment value after year 4 | £28,515 |
| Total ongoing charges year 5 | £393 |
| Investment value after year 5 | £29,656 |
| Total ongoing charge = management fee + administration fee + charge to the custodian | |

The fine print

All fees and charges will be subject to any applicable VAT.

Investors may have agreed an upfront and/or ongoing charge payable to their financial adviser. These fees can be specified in the adviser charge section of the Application Form in order for the Manager to facilitate the payment to the adviser. Upfront adviser charges will be taken from the Subscription before Shares are allotted. Ongoing charges will be paid through realisation of Shares in companies invested in by the Service. Further detail can be found in the Application Form. Investors should consult their financial adviser for any financial and tax implications of adviser charges.

The Manager and/or any affiliated company may provide or procure certain additional administration, management and other services to, or on behalf of, the Investor and/or some or all of the Portfolio Companies (as applicable). Examples of which may include, but are not limited to, custodian, nominee or similar services; legal, accounting, company secretarial, taxation, audit, administration and transactional services; and assistance in the sourcing of opportunities, structuring of opportunities, financing of opportunities, due diligence, monitoring and day-to-day trading operations, in consideration of which the company/ies providing such services shall be entitled to charge or recover (as the case may be) their reasonable costs and/or fees. Potential charges for these additional services may not be reflected within this illustration.

With the aim of reducing risk while maintaining quality deal flow for Portfolio Companies, Ingenious may arrange mezzanine finance to sit behind a Portfolio Company's loan. Such finance, if provided at all, may be partly or fully provided by part of the Ingenious Group or related parties in return for which the providers of such finance will earn a return commensurate with the risk position taken.

Important information

Please read the Brochure and Investor Agreement in full and consult your financial adviser before deciding whether this investment is right for you.

This document is for Retail Investors resident in the UK

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Investments with particular tax features will be dependent on your personal circumstances and tax rules may change in the future. Past Performance is no guarantee of current or future returns and the Investors may receive back less than invested. The price of investments and the income deriving from them can go down as well as up and are not guaranteed. To find the full details of the risk factors and associated mitigation techniques of the fund(s), please refer to the relevant fund documents.

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